

UnLtd*

ANNUAL REPORT
2007-08

CUTOUT



Contents



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Welcome



UnLtd has now supported over 7,000 talented and inspirational people to become social entrepreneurs through the Millennium Awards Trust scheme, and with our partners, we have supported several thousand more young people through the Big Boost and other externally funded programmes. From local community projects to social enterprises delivering transformational change, social entrepreneurs are a new force for good in our society and their commitment, energy and innovation is remarkable.

The core approach of UnLtd, supporting large numbers of individuals in their first steps as social entrepreneurs, has demonstrated its worth. UnLtd's strategy is to expand the numbers of people we can help by drawing in additional resources whilst continuing to make best use of the Millennium Awards Trust endowment income. Every sector of social and environmental benefit needs leaders with creative ideas, entrepreneurial talent, and understanding of the solutions to society's problems. In 2007/08, UnLtd was particularly successful in drawing in new resources for social entrepreneurs working in the fields of youth and the environment, and made progress in developing plans to help social entrepreneurs with high potential to scale up their work.

We are committed to continuous improvement in the quality and design of our Awards Schemes and support models, drawing on research findings. A three year evaluation of the impact of our grant making was completed during the year, and UnLtd's Level 2 Scheme was reviewed. Our longitudinal study of Award Winners entered its second year, along with mapping of our work which shows effective reach into deprived communities.

UnLtd has now supported the largest number of individual social entrepreneurs anywhere in the world. We believe they can offer considerable help to each other, and we have therefore developed platforms to facilitate peer to peer networking, learning and partnerships, including the ground breaking UnLtdWorld platform.

The social entrepreneurs who are part of this community are a fantastic advertisement to the wider public: to inspire more people to work for social benefit, and to draw in help and funds from the population at large.

This year several of our founders and long serving Trustees retired: Louise Willington, Martyn Williams, Mohammed Mamdani, and Tanya Pein. We are grateful for their time, dedication and skill in helping to create, run and develop UnLtd. The year also saw the departure of Jeremy Oppenheim, the founder Chair of UnLtd. Jeremy was central to UnLtd securing the trusteeship of the Millennium Awards Trust, and an inspirational Chair who led its subsequent growth and development - we are immensely grateful to him.

I have been delighted with the progress made by UnLtd and inspired by the quality and commitment of the people, from all ages and backgrounds, who have stepped forward to become social entrepreneurs and Award Winners. They are the people who, when others see only problems, see solutions and make them happen. Our world is a better place because of them, and I join all our Trustees and staff in committing our efforts to supporting them to succeed.

Rich Benton
Chair of the Board of Trustees

About UnLtd

UnLtd's mission is to reach out and unleash the energies of individuals who can transform the world in which they live. We call these people social entrepreneurs. Over the past year alone we have invested over £3,400,000 on Awards that support social entrepreneurs in the UK. We currently work with around 1,000 social entrepreneurs per year across the UK.



Above: Duane Melius, founder of SENSE Magazine.

UnLtd was formed in 2000 by seven leading non-profit organisations working with social entrepreneurs both across the UK and internationally: Ashoka, Changemakers, Community Action Network (CAN), Comic Relief, The Scarman Trust, SENSCOT and The School for Social Entrepreneurs (SSE).

UnLtd's Awards are funded by the income generated by the £100 million endowment from the Millennium Commission as a permanent source of grants for individuals throughout the UK to develop their own skills and talents, and to contribute to the community. The income from the endowment is held by the Millennium Awards Trust, of which UnLtd is the sole Trustee. This legacy is invested as a permanent endowment so that it generates sufficient income to fund UnLtd's Millennium Awards in perpetuity. At the end of March 2008, the endowment stood at **£109 million**.

- UnLtd is a company limited by guarantee with charitable status
- We have 61 full time equivalent members of staff operating from seven offices across the UK, in England, Wales, Scotland and Northern Ireland
- We are funded from the income of the Millennium Awards Trust, as well as statutory bodies, companies and charitable trusts

UnLtd is accountable to its Board of Trustees. The Trustees have a responsibility to act collectively to ensure the proper administration of the charity. They must safeguard the assets of the charity to ensure that these assets and resources are only used in furtherance of the objects of the charity.

UnLtd's Board of Trustees

Chairman of the Board

Rich Benton (from November 2007)
Chair of Mouchel Group PLC

Jeremy Oppenheim (until November 2007)
Director McKinsey & Co.

Founding Partners

Adele Blakeborough (until July 2008)
Co-Director of CAN

Andrew Croft (from July 2008)
Director of CAN

Liz Firth (until May 2008)
Consultant and former Grants Director for Comic Relief

Judith McNeill (from May 2008)
Grants Director for Comic Relief

Michael Norton
*Changemakers, Founder of
Centre for Innovation in Voluntary Action*

Rodney Stares
*Founder and Director of Social Entrepreneurs
Network Scotland (SENSCOT)*

Alastair Wilson
Chief Executive Officer of the SSE

Independent Trustees

John Brown
UnLtd Treasurer and Venture Capitalist

Natalie Campbell (from May 2008)
Enterprise Consultant, UnLtd Award Winner

Norman Cumming
Chief Investment Officer of CR Global

Rajeeb Dey (from May 2008)
*Founder and Chairman, English Secondary Students'
Association (ESSA), UnLtd Award Winner*

Dr Alison Fielding (from May 2008)
Chief Technology Officer, IP Group Plc.

Anthony Freeling
Director, Ashridge Strategic Management Centre

Mohammad Mamdani (until March 2008)
*Social entrepreneur and founder of
Muslim Youth Helpline*

Tanya Pein (until March 2008)
Entrepreneur and Independent Financial Advisor

Richard Tyrie (from May 2008)
Cofounder and CEO of Jobspublic.com

Martyn Williams (until March 2008)
*Professor of Entrepreneurship at London
Business School and Venture Capitalist*

Louise Willington (until March 2008)
Senior Executive Tesco PLC

Martyn Wyn Griffith (from May 2008)
*Director, Service Transformation, Department for
Business, Enterprise and Regulatory Reform*

Our Awards & support

UnLtd is the leading UK organisation providing an individually tailored combination of cash funding, practical support and networking opportunities for social entrepreneurs.

In addition to funding, we provide:

- Dedicated Development Managers offering business and mentoring support
- Networking opportunities
- Training and development opportunities
- Access to wider support and pro bono services

UnLtd's core Millennium Awards Scheme is for people:

- Over the age of 16
- Resident in the UK
- Who are applying as an individual or informal group
- Who want to run projects that:
 - benefit the public or a community in the UK
 - need an UnLtd Award to ensure its success
 - offer a learning opportunity for the applicant(s)
 - are a new initiative

UnLtd offers four levels of awards:

Level 0 Awards of up to £1,000 which are aimed at potential social entrepreneurs – individuals who are developing ideas for the first time.

Level 1 Awards range from £500 to £5,000. They are designed for people who have ideas that they wish to develop into real projects.

Level 2 Awards range from £10,000 to £20,000. They are designed for people with previous social entrepreneurial experience, who have started a project and are looking for a way to make it sustainable.

Level 3 Awards are up to £60,000 spread over three years. They are intended for high potential social entrepreneurs whose work could be transformative but who require sustained support to achieve their full value. Up to three Awards will be made in each of the three years commencing in 2006/07 to test what can be achieved with a high level programme.

UnLtd Ventures is UnLtd's in house consultancy division. It provides specialist business support to a number of outstanding social entrepreneurs, helping them to scale up or replicate their projects. To find out more, see page 20.

UnLtd Research looks at how we can better support our social entrepreneurs and aims to guide UK public policy in this field. At UnLtd, research is integral to the way we support individuals – it helps make sure our support activities are evidence-based, and is a process of learning where we are continually working on designing the most effective tools. To learn more, see page 16.

UnLtdWorld, the online community for socially minded people was launched in 2008, as was a network of **Pro bono Support** for our Award Winners, both designed to create a community of knowledge and resource sharing, between peers and experts. To learn more, see page 18.



Left: UnLtd asked people at Glastonbury to pitch their ideas for social change – Catherine Baker was one of our Award Winners by the end of the festival.

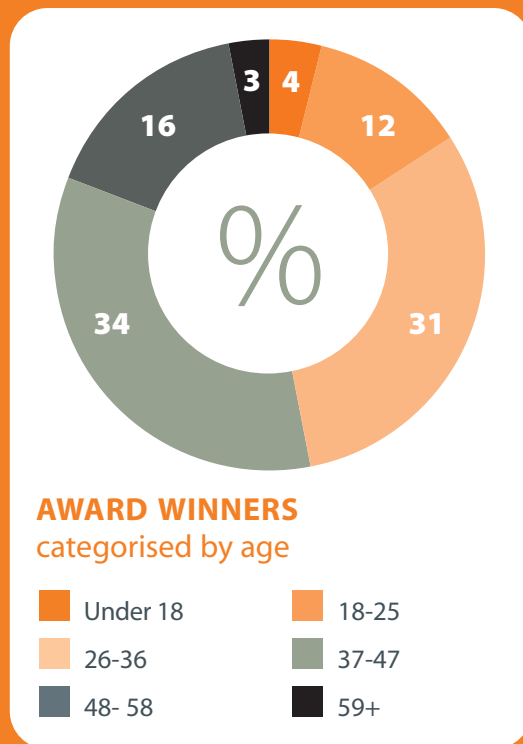
Our Award Winners

UnLtd believes in individuals who have the potential to create positive change in the world. We put social entrepreneurs at the heart of everything we do: we provide the support, the tools and the means necessary to help passionate people turn great ideas into sustainable projects.

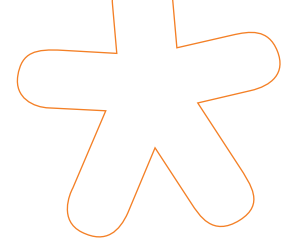
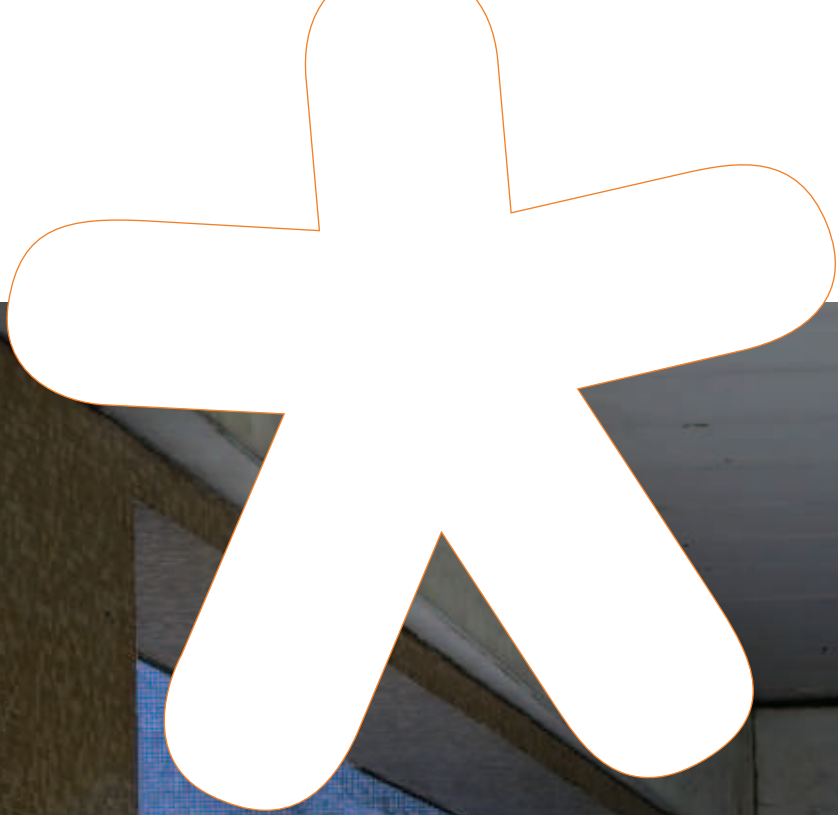
Our Award Winners come from a variety of backgrounds and communities from across the UK. In England alone, 33% of our Award Winners live in the 20% most deprived areas and 74% of our Award Winners in Wales live in the 20% most deprived areas in Wales. Similarly, our Award Winners come from an assortment of age groups (See chart, right).

Not only do we support social entrepreneurs from all communities in the UK, but we also ensure that our Awards are inclusive in terms of disability; 7% of our Award Winners live with a disability.

Our Award Winners are individuals who can make inspiring ideas to change their community become real. The diversity of their backgrounds is reflected in the wide variety of projects they undertake:



Category of Project	%	Stars
Community and Social Environment	23	★★★★★★★★★★★★★★★★★★★★
Education	13	★★★★★★★★★★★★★★★★
Children / Young People	12	★★★★★★★★★★★★★★★★
Health	10	★★★★★★★★★★★★
The Arts	7	★★★★★★
Disabled People	4	★★★★
Refugee / Asylum Seekers	3	★★★
Mental Health	3	★★★
Older People	2	★★
Ex-offenders	2	★★
Sport	2	★★
Lone Parents	1	★
Science	1	★
Other	4	★★★★



This has been a fantastic year for UnLtd with all regions seeing successful growth and progression. There has been increasing awareness and interest in our Awards schemes meaning we have continued to find and support inspirational, committed and passionate people who are making a real and lasting change in their communities.



London, the South & the East of England

This year we invested over £750,000 to help almost 250 people initiate a truly inspiring and eclectic range of community based projects and we have seen many develop into some of the country's leading social businesses in London, the South and East of England.

In this region we have conducted almost 1,000 one-to-one tailored support meetings between an Award Winner and a Development Manager and we have been able to use this flexible model of support to great regional effect, through our partnerships with New Cross Gate New Deal for Communities, SEEDA, Media For Development and Department for Communities, Schools and Families (DCSF).

2007/08 has also been a year where we have tried bold new ways of working. We have piloted the Level 0 programme, with Awards of up to £1,000 (with the one-to-one support being delivered by expert partner organisations), and we have experimented with a new regional themed networking and training format, called the UnLtd Café.

By testing new ways of reaching people and different methods of transferring skills and knowledge between Award Winners, we hope to constantly evolve our support model to offer the most appropriate range of regional opportunities to get involved in our networks.

Key Achievements:

- Finding 50 new Level 0 Award Winners who have all proved that amazing things can happen with small grants and specialist support.
- Securing continuation funding for the public sector awards, known as 'The Ideas Project' (delivered through Media For Development) which encourages employees of the Prison Service to develop innovative projects which improve their service.
- The completion of the Community Champions project for the Thames Valley region in partnership with the DCSF, which saw a £150,000 of investment made to individuals with community-led solutions to local problems.



Stuart Thomason,
Head of Region



Ben Ramsden Pants to Poverty

'Pants to Poverty' was founded in 2005 by Ben Ramsden with the aim of making luxurious yet inexpensive fair trade, organic and sweatshop free underwear. The idea is based on the concept of 'grain to groin', from the sowing of cotton grains in the organic earth in India, to the spinning of cotton into fabric and designing and production of pants by fairly paid factory workers – it is completely sustainable and fair. Pants to Poverty sells pants through a network of ethical and independent shops, on their website and through student groups.

Since receiving a Level 2 Award from UnLtd in November 2007, Ben has been able to formalise Pants to Poverty as a campaigning social enterprise. Ben says: "The support and guidance from UnLtd has been invaluable in creating what we believe is the world's most beautiful underwear brand. Particularly in terms of strategic development, building capacity, legal and financial support and networking. Because of UnLtd, we have been granted the opportunity to create significant 'under-awareness' and liberate the power in our pants!"

See www.pantstopoverty.com



Marie Benton The Choir with no Name

Marie's project, The Choir with no Name, was born from her passion for music, singing and tackling homelessness. Marie founded the choir specifically for homeless people in London, based on the premise that choir singing is good for you, can lift spirits and encourage social cohesion. Four people turned up to the Choir's first rehearsal and since then numbers have been growing steadily with current membership at twenty people.

The Choir has achieved four live performances and was featured on an episode of Channel 4's The Secret Millionaire, which focused on homelessness in London. Marie was given £5,000 by a mystery entrepreneur which enabled her to donate more time to the choir. With a Level 1 Award, Marie has been able to pay for venue hire, food and stationery for the choir for an entire year, meaning Marie has the resources and capacity to plan more solidly for the future.

See www.choirwithno.name.org

Jonathan Smith Organic Futures

Jonathan is Britain's youngest self employed organic market gardener. He lives on the Isles of Scilly where he has developed Organic Futures, a national movement breathing life back into rural Britain. With the average age of farmers in the UK being 56 and rising year on year, Organic Futures is designed to inspire, educate and enable more young people to start a career in organic farming or growing. Jonathan is breaking through barriers for young people to choose to go into farming through education, provision of resources, networking and events.

The vision is a patchwork landscape made up of thousands of small scale organic farms with diverse crops, offering interesting and rewarding work, supplying food to local people, brimming with wildlife and being the centre of rural society.

With a Level 1 Award from UnLtd, Jonathan has been able to create a website, complete a substantial education programme, increase membership and apply for more funding. Jonathan says that the support from UnLtd has been of great value – he has made some great contacts through the UnLtd community and values the ongoing support from his Development Manager.

See www.organicfutures.org.uk



Shaylesh Patel Healthy Planet

Healthy Planet is a socially minded venture using the latest web technology to address environment and climate change concerns and the current health crisis. Shaylesh's project shows the link between individuals' actions and the impact their actions have on the planet and their own health.

Within the first year Shaylesh successfully launched a land adoption programme on the Healthy Planet website, where members can see, adopt and manage a plot within any of the world's 77,000 protected parks. The innovation is supported by the UN, NASA, Google Earth/Maps and King's College.

An UnLtd Level 1 Award has enabled Shaylesh to start his project, and gain access to support. In the future, Health Planet aims to give everyone a chance to be rewarded for healthy choices, taking positive steps and to build a better legacy for future generations around the planet.

See www.healthyplanet.org



The North of England & the Midlands

In the North of England and Midlands we invested over £750,000 to help almost 300 people initiate a diverse range of community based projects. Nearly one third of these have been passionate young people under the age of 25 demonstrating real drive and potential to make a difference, and develop into some of the UK's leading social leaders.

In this region we have been able to use a flexible model of support to great effect, through our successful partnerships with Burngreave New Deal for Communities, Leeds City Council's Local Enterprise Growth Initiative, The Environment Agency, Kirklees Metropolitan Council and Barrow Cadbury Trust.

We have also launched the Eco Awards scheme across the North of England with the Environment Agency, and the Youth Transition Awards for young offenders with the Barrow Cadbury Trust.

Key Achievements:

- Finding and supporting 17 young people who have been offending or were at risk of offending in the West Midlands and the North West, through our successful pilot with the Barrow Cadbury Trust.
- The successful completion of our ECO Awards pilot in the North of England in partnership with The Environment Agency. We supported 13 individuals to develop and deliver environmental impact through their projects, by investing nearly £35,000 in Awards.
- Supporting 65 individuals through a three year Burngreave New Deal for Communities programme. In total we invested just over £200,000 in Awards to help local residents address local issues.
- The completion of our one year Awards programme with Kirklees Metropolitan Council supporting 17 individuals with just over £50,000 in Awards within the Priority 3 area of Huddersfield
- Agreeing a new Pro Bono arrangement with Eversheds Solicitors to provide free legal advice clinics to our Award Winners.



Shahed Molvi,
Head of Region



Chris Wright Action for Sustainable Living

Action for Sustainable Living is supporting people to live more sustainably within their local community, encouraging them to resolve local issues and priorities independently. The project helps bridge the gap between national aspirations for emissions reductions and sustainable development and the changes in everyday living that are necessary to realise local, regional and national targets. Chris and his team have also developed a programme helping local primary and secondary schools to achieve targets within the DfES Sustainable Schools programme.

The Level 2 Award has enabled Chris to gain recognition for his work and create vital tools for his project more rapidly, for example: the carbon counting tool, getting professional advocacy materials produced and creating space for fundraising.

Since receiving a Level 2 Award Action For Sustainable Living has been awarded a contract by Trafford Council to provide their service across half the borough and have expanded their work with schools through a variety of funding sources.

See www.afsl.org.uk



Andrew Walters MonVal

The MonVal bike is a genuine 'one size fits all' new style of bicycle designed for extra comfort ergonomics and load carrying ability. The main concept behind Andrew's project was his desire to launch an innovative courier bicycle service which can help individuals carry items such as shopping, equipment and baggage.

The help Andrew has received from UnLtd has helped him with finance and accounting, and setting up a website. Additionally he has been able to secure design protection for the MonVal in Europe, Canada and America.

See: www.waltersnextgenerationbicycles.com

Yvonne Hall & Gerard Stocks Palm Cove Society

Palm Cove Society provides supported accommodation for single homeless refugees, eligible destitute asylum seekers or migrants and unaccompanied asylum seeker children leaving care. It operates as a halfway house to give individuals the breathing space required to acquire and develop life skills and the basic knowledge required for living in the UK.

Gaining an UnLtd Level 2 Award has given Yvonne and Gerard the freedom to continue with their networking activities, forming new partnerships, helping them raise their profile and increase their capacity to ultimately sustain their growth.

Palm Cove Society now employs six people plus various volunteers and last year they had 150 referrals representing individuals from 27 different countries of origin, meaning they have been able to transfer approximately three residents per month to permanent accommodation.

See www.palmcovesociety.co.uk

Esmail Patel

Having personal experience of the communication problems that deaf people can encounter, Esmail decided to set up a project to deliver training and awareness schemes revolving around the deaf community. Esmail's work delivers training for deaf people in employment and education, youth services, ethnic minorities, interpreting and awareness. His work aims to break down communication barriers between the deaf community and the hearing society, whilst supporting the deaf community, from young to old. An UnLtd Level 1 Award and support has enabled Esmail to acquire office space, gain some business development direction and create marketing materials.

Wales

Below: This Raft was donated to Ogwen Valley Mountain Rescue emergency services by River and Sea Sense. Photo: pamaya.com



Over 60 Awards have been made to the most committed, passionate and innovative individuals across the Principality undertaking the most diverse range of different initiatives. The most pleasing aspect has been how these individuals are increasingly working together, not just in partnership with other agencies but also between themselves. This has been facilitated by the excellent work undertaken by the Wales office through project support meetings and Awards Days.

In Wales we have been able to assist those people at the very early stages of their idea and link them with those people more advanced in their experience and visions. It is from this very strong foundation that UnLtd in Wales wishes to build on in the future. The undoubted success of the UnLtd Sport Relief programme has increased our awareness of involving young people in tackling issues within their community and a number of those supported have received national recognition. The increased development of young social entrepreneurs will become a key priority over the next year.

*Gareth Bickerton,
Awards Director*



Debbie Anne Turnbull River and Sea Sense

In 2006 Debbie Ann Turnbull's 15 year old son Christopher drowned at Capel Curig, North Wales. The tragedy awoke a need in Debbie to ensure that such an accident never happened again. She began fundraising for Ogwen Valley Mountain Rescue emergency services, and discovered there were over 70 people there trying to find her son when he went missing, and felt a need to give something back.

She wanted to do more to educate young people in water safety. Beginning in schools, Debbie spoke to children aged 5-18 and her project appeared in the local newspaper and the BBC and ITV became avid followers of her story. After being asked by the Head Office of the RNLI to arrange the Emergency Services Day in Llandudno, Debbie went to UnLtd to get some valuable guidance and make plans for the future.

Debbie was granted a Level 1 Award from UnLtd to help with her initial costs to buy a presentation equipment to help with her work and presenting in schools, but it was the support, advice and guidance and mentoring that she truly valued. Debbie has now gone on to acquire offices with a planning and training room for volunteers. Soon she plans to launch 'I Dare To Dream', a new website to help advise and guide the youth of today and give them the tools to be able to have a great life and do extreme sports in a 'safe' environment.

See www.riverandseasense.com

Angela Gorman Hope for Grace Kodindo

Angela Gorman founded Hope for Grace Kodindo (HFGK) after learning the maternal mortality rate of 1:11 in N'Djamena, the capital of Chad. Dr Grace Kodindo, the local Consultant Obstetrician was struggling to save the lives of women who were dying at the rate of at least one a day, for the want of very basic medications.

The group had the aim of providing medication equipment and human resources to sub-saharan Africa and address maternal mortality rate, motivating clinical staff to undertake work and facilitate 1-2 week visits and also to develop communication networks with other NHS organisations and raise awareness of the issue of maternal mortality in local media. Angela's main concern was to raise awareness around the UK and unite people in a common call to action.

Gaining an UnLtd Award has aided Angela to run HFGK in several ways. The Award enabled her to prepare marketing materials to raise awareness of maternal mortality rates in the UK and establish a community of UK based volunteers, training them to help with the project. Having been asked by the UN in May 2007 to extend the project help to Liberia, the Award funded more research into the future of the project, along with paying for workshops for midwives to assist them in saving more lives. All in all, UnLtd has enabled Angela to advance HFGK's mission to effect and maintain a reduction in maternal mortality in Sub-Saharan Africa by providing the available resources, backed up by providing the training required to use those resources to the maximum effect. It has helped to raise awareness in the UK, and encouraged other UK organisations to join together in a community in which UK residents can train to become involved in the work of HFGK and save thousands of lives.

See www.hopeforgracekodindo.org



Photo: HFGK

Northern Ireland



52 Awards were made in 2007/08 amounting to a total investment of just over £190,000 in local initiatives across Northern Ireland. We have also seen a marked rise in the number of applications to our Awards scheme highlighting the passion of our Award Winners to run with an idea, and make a lasting, positive impact within their neighbourhoods.

We are proud to have provided cash, support and connections so that an increasing number of individuals could turn their ideas into reality. Our partnerships with Invest NI and Advantage have enabled us to inspire and support young people to come up with solutions to problems in their communities. We are excited that this partnership will continue throughout 2008/09 through the Big Idea for Social Entrepreneurs Awards scheme.

We will continue to search throughout the province for individuals who believe they can make a difference. Our aim is to increase the numbers of awards in the next year and we look forward to working with new partners who can help us achieve this vision.

Key achievements:

- The Big Idea competition in partnership with Invest NI and Advantage saw eight awards made to young leaders within six FE Colleges across Northern Ireland. The success of this initiative has led to the launch of the Big Idea for Social Entrepreneurs.
- Our link with the University of Ulster has provided placements for MBS students within UnLtd and our Award Winners' projects. Award Winners have benefited from extra support to develop their projects whilst students have gained invaluable experience of working in socially minded projects.
- The success of our 'Building Peaceful Communities' Award has helped young people across the province bring people from different cultures, religions and backgrounds together to mark the tenth anniversary of the Belfast Agreement.



*Shahed Molvi,
Head of Region*

Kate Deeds

Kate set up a telephone support service specifically for homeless Polish and Slovakian people located in Belfast. She recognised the need for this services due to the lack of a free interpretation service available for people who are homeless or in danger of becoming homeless. An UnLtd Level 1 Award has helped Kate to meet and help individuals in this position, from ensuring they could understand the letters they were receiving from different agencies, to registering them with the local GP. Kate has been able to give support and advice on benefits, employment, and housing rights. Where she can, Kate accompanies the individuals she advises to any meetings which are potentially intimidating, meaning she can build up a personal relationship with those that she helps and enhance their integration into society.

Jenny Cooke Music Theatre 4 Youth

Jenny set up Music Theatre 4 Youth, a new children's charity to offer training in singing, dance and drama using the highest level of international directors, choreographers and musical directors from across Europe. The vision is creating a company with open access to all, operating in theatre venues across Ireland, bringing young isolated people out of their communities into neutral territory, developing their social skills and self confidence, and providing the highest levels of training through a 'Musical in a Weekend'. With an UnLtd Level 1 Award Jenny has been able to make this a reality. She has supported the staffing of a Funding Officer and Part Time Administrator, and it has given Jenny the space to work more on the development of the company and plan for the future.

See www.mt4uth.com





Above: Jamie Clements, Aaron Gordon, Jill Patterson, Jolene O'Hara, Christina Bennington, Rhiannon Chesterman, Kathryn Rutherford, Juliet Cooke, Cathy Dixon (Cunningham Coates Stockbrokers – sponsor), Elaine Paige (First Lady of Music Theatre and Patron of MT4Uth), Chris Egan (Musical Director)

Scotland UnLtd

Scotland UnLtd has had two new members of staff join the team this year giving a significant boost to our existing full time Development Manager. We have been able to increase our activities, running regular events, issuing newsletters and offering additional support to those applying for Level 2 Awards.

We made 51 Level 1 Awards totalling £166,000 and four Level 2 Awards amounting to £50,000. Scotland UnLtd's Sport Relief programme received eleven applications, with Awards totalling £36,307.

We have been involved with many truly inspirational projects over the years and 2007/08 saw some of them take significant and cheering steps forward. In October 2007, Level 2 Award Winner Claire Carpenter opened the doors of The Melting Pot (www.themeltingpotedinburgh.org).

Our work with Firstport is developing. Together we've run residential and other courses and continue to liaise to make sure that Scotland's social entrepreneurs are given the most appropriate support as they establish and grow their businesses.

Our Level 2 Awards were in high demand with 25 individuals submitting applications. We offered finalists additional business planning help and the opportunity to 'practice their pitch' prior to going before the selection panel.



Gina Headden
Awards Administrator

Kim Siu Down to Earth

Driven by the need and desire for a home of her own, Kim decided to set up and run a self build housing association; Down to Earth Scottish Sustainable Self Build Housing Association Ltd. Down to Earth is about giving people, without a great deal of construction knowledge and money, the opportunity and choice to build a home of their own. Its mission is to provide a practical example of family housing, built using a high percentage of the project's own labour, using renewable and recycled materials wherever possible. Kim also works in partnership with Housing Associations to enable sustainable, affordable and energy efficient housing to be built for rent and low cost home ownership opportunities.

A Level 2 Award enabled Kim to pay necessary costs and increased her self-belief. Now Kim's greater aspirations are to provide a land bank of affordable land, training and educational workshops and a support service in affordable and sustainable construction.

See www.downtoearth-tt.com

Lubna Kerr Centre of Health & Wellbeing

Lubna set up the Centre of Health & Wellbeing, a place where patients can work with medical specialists to devise a bespoke programme of health improvement. The programmes are based on a comprehensive medical assessment including relevant complementary therapies, dietary and nutritional advice, self management strategies, motivational behaviour advice, relaxation techniques and exercise.

The centre also provides a haven for people who are off long term sick and provide encouragement to return to work. Since setting up the project Lubna has achieved great things and is now working to set up pilot sites in order to test their two innovative models. One is the integrated health care design and the other is the social enterprise model, involving getting the corporate sector to refer clients.

A Level 1 Award from Scotland UnLtd enabled Lubna to promote the centre all over the UK, bring together an advisory board and run an event at the Scottish Government aimed at raising the awareness of the centre's innovative concept.





UnLtd Research

UnLtd Research studies the impact of the support we give to early start social entrepreneurs, and the impact they have on the communities in which they live. We believe that in-depth research into the individuals we support, their learning, needs and impact is the best way to ensure that we can improve our work to enhance the contribution which early start social entrepreneurs make to the world. We use a wide variety of methods, forging partnerships with academic institutions (UCL, Open University, Middlesex University, University of Birmingham) and prioritising participatory approaches and formats which are accessible to practitioners.

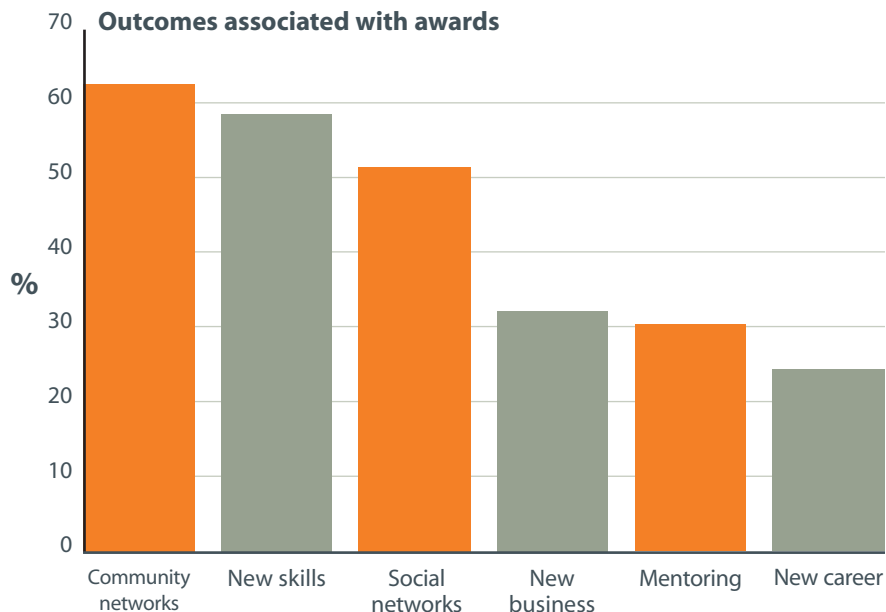


Between March 2007 and September 2008 the evidence we gathered suggested the following:

1. Our Award Winners fall into two main categories when it comes to motivation. **Biographical social entrepreneurs** have personal experience of a particular social need or challenge and therefore set up their venture in an attempt to overcome this for others.
Career social entrepreneurs spot a need or niche for which no effective current solution exists, and their venture aims to fill this gap. Their venture is often informed by an opportunity and/or a career-related aspiration.
2. Social entrepreneurs in a **multiply deprived environment** in London reported receiving unanticipated levels of support from their local community (New Cross Gate Evaluation September 2008). However they pine for a community of fellow changemakers. (Support from local organisations, businesses and funders to develop a community around a common venue or hub would meet two needs; the urgent need for office and venue space and the need to engage in face-to-face networking simultaneously).

*Above Left: Nathan Dennis,
First Class Youth Network.*

3. For **younger social entrepreneurs** the benefits of our Awards are at their greatest when ventures are time-bound. We refer to these as 'big bang' projects establishing one-off events or short-term interventions where the learning, impacts and project management demands are bounded (Sport Relief Evaluation Report, May 2008). This enables young social entrepreneurs to gain invaluable learning experiences without jeopardising schooling commitments and other interests.
4. Supporting **young offenders** to run their own social entrepreneurial project requires careful outreach and frequent contact by those supporting them. These projects demonstrate a slower pace of change, and baseline findings suggest that maximising opportunities for individuals to make strategic choices and act on them is key to encouraging social entrepreneurship alongside new and positive life choices.
5. Our refugee social entrepreneurship programme (**RISE**) has shown that most RISE Award Winners are biographical social entrepreneurs choosing initiatives directly related to their personal experience and to either 'give something back' or to encourage integration through mutual learning. Financial sustainability marks an important challenge alongside language and the challenge of navigating the funding system in the UK.
6. After demographic monitoring of Award Winners we are aiming to support an increased number of **older social entrepreneurs**. This is in collaboration with Middlesex University through a three year research programme to investigate choices, motivations and challenges faced by older social entrepreneurs.



Impacts from our Three Yearly External Evaluation

By Dr Joe Cullen in association with the Tavistock Institute 2008

Looking at outcomes associated with Awards, the majority of Award Winners said their Award had led to clear and measurable outcomes (see chart above).

There is also evidence that Awards have an impact in terms of directly stimulating entrepreneurial production and rewards. 31% of the sample reported that their Award had directly led to securing additional funding for their project. The average funding secured is around £7,400, although most additional sums of funding secured are around the £2,000 mark. The largest sum of funding leveraged was £1.7 million.

In turn, 57% reported that the Award had directly led to a concrete product, or another project. The majority of Award Winners involved in the case studies reported that Awards support the improvement of confidence and social skills. This in turn enables beneficiaries to meet more people, widen their network of contacts, increase their profile and credibility and hence gain access to further opportunities to develop their ideas:

'He [UnLtd Development Manager] gave me confidence and discipline.'

'It gets you on the map'

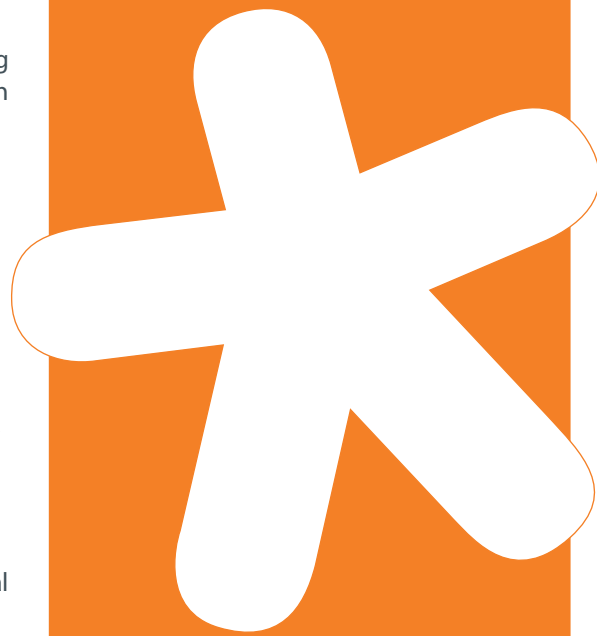
'It helped me with my self-esteem.'

First and foremost, the programme provides opportunities to launch social entrepreneurship initiatives that are otherwise unlikely to be funded:

'To meet criteria for other funders you have to be going for a year'
(Cullen 2008).

Upcoming research activities

Next year, UnLtd Research will disseminate the learning gained from analysing our core evidence base and the evaluations of our externally funded programmes. This will include a new Something Interesting about Social Entrepreneurs (SISE) series. Each edition of the series will summarise findings on a theme relevant to understanding and supporting social entrepreneurs. We will also start a series of partnership projects with academic institutions on social entrepreneurs' behaviours and choices when facing project crises and failures, and the experiences and needs of older social entrepreneurs.



Networking & Support

Throughout 2007/08 UnLtd has dedicated time and resources to strengthening our framework of support, guidance and expert knowledge to Award Winners. Our aim is to provide Award Winners with valuable peer to peer advice and a support network to fall back on in times of difficulty, as well as building up a community of like-minded individuals, sharing expertise and knowledge.

UnLtd is involved in face to face meeting opportunities, having a presence at Young Voice and Voice 08 and 2gether08, key events bringing stakeholders of the sector together.

We also take pride in organising and partnering events which bring real value in connecting our Award Winners with other individuals and organisations. 2007/08 has seen UnLtd's co-production of SHINE: the Unconference for Social Entrepreneurs (see Future Plans for more details on page 24), several pro bono networking events and the UnLtd Café, bringing together Award Winners and experts to solve their problems in a collaborative environment. We continue to run Awards Days for our Award Winners, providing them with a great start to their projects, uniting them with other new Award Winners and valuable training to start them on the right track with their projects.

UnLtdWorld (www.UnLtdWorld.com)

UnLtdWorld is an online platform that connects social entrepreneurs and empowers the way insight and information are shared and exchanged within the social enterprise sector and market. Launched in March 2008, UnLtdWorld has rapidly grown to become the largest social network for social entrepreneurs in the UK and houses thousands of members fostering a vibrant community.

The past year has also seen the launch of the UnLtdWorld Research Lab, the world's most powerful mapping and graphing of social entrepreneurship and the first to integrate into a social network and social graph. Through the Research Lab, UnLtdWorld allows anyone to access the site's data for comparative and historical analysis and for dynamic use with other data-sets, and mix UnLtdWorld data up with other data sets and applications. Anyone, no matter their size, can access, use and take advantage of this platform.

Within months of being launched, UnLtdWorld was named as the official social media partner of the Catalyst Awards, the Prime Minister's social technology awards which celebrate and recognise the use of technology to create social good. Similarly UnLtdWorld was honoured to be named as the second most innovative web start-up in Europe at the Web 2.0 Start-up Awards. Additionally the site was a highly commended finalist in the prestigious New Statesman New Media Awards. We see these acknowledgments as a testament to our member's dedication and loyalty to UnLtdWorld and its advancement.

UnLtdWorld has been featured in numerous media, including The Guardian, TechCrunch, Third Sector and Social Enterprise Magazine. UnLtdWorld was selected alongside 20 other start ups for UKTI's Digital Mission to New York 2008. The future for UnLtdWorld looks exciting. Over the course of the next year we will provide social entrepreneurs with the most powerful platform to help them succeed, and advance the Research Lab to help build the capacity of the sector across the world.



www.UnLtdWorld.com



Pro Bono Support

This year UnLtd has made a concentrated effort to enhance and streamline pro bono opportunities for Award Winners. We have been encouraged by the ever increasing number of skilled volunteers from all sectors who have offered their time to support Award Winners develop and grow their enterprises. Expertise has ranged from marketing and new media to finance and environment.

The experience and skills of senior executives from successful and well established organisations has proved to be invaluable to Award Winners. And notably, volunteers are experiencing an equal measure of personal and professional fulfilment in the process.

A few of our pro bono partners include: Accenture, RBS, London Business School, Lovells, Media Trust, Law Works for Community Groups, Debevoise & Plimpton and Red Ochre.

Cyndi Rhoades Anti-Apathy & Samantha Gilbert Lovells

Anti Apathy, set up by Award Winner Cyndi Rhoades, tackles some of the most pressing and overlooked social and environmental issues in the world today – from the food we eat, to the money we spend, to the clothes we wear.

Beginning with the idea that our clothes can be ethical and fashionable, Anti-Apathy launched RE: Fashion in 2005 as a catwalk fashion show for ethically-minded clothes designers, clothes producers and clothes lovers. In the aftermath of its success, Anti-Apathy teamed up with the Ethical Fashion Forum and Futerra Sustainability Communications to found the RE: Fashion Awards, the first ever annual awards ceremony dedicated to celebrating ethical fashion.

Samantha Gilbert of Lovells LLP provided pro-bono legal advice and support to Anti-Apathy in incorporating RE: Fashion, transforming what was once a stand-alone project into an independent company.

Cyndi Rhoades of Anti-Apathy says: "Sam and her team have helped us to incorporate RE: Fashion, for The RE: Fashion Awards, which began as a project and then developed into a new company. We couldn't have done this without Lovells!"

UnLtd Ventures

UnLtd Ventures provides consultancy support to a number of outstanding social entrepreneurs, helping them to scale up or replicate their projects. These are individuals who have already established themselves as successful social entrepreneurs, either through our Level 1 and Level 2 Awards or independently of UnLtd.

We achieve this by providing support through in-house resources of business consultants and experienced practitioners, as well as through partnerships with external providers of specialist services where appropriate. UnLtd Ventures also acts as a broker between our 'Venturers' and providers of a range of different types of funding.

During the last year UnLtd Ventures provided a range of business consulting and financial support to inspiring social entrepreneurs. Our Level 3 Awards scheme went into the second year of a three year pilot. UnLtd Ventures intends to make further Level 3 Awards in 2008/09, improving its methodology from experience to date.

The UnLtd Ventures team also provided additional support to other social entrepreneurs, notably many Level 2 Award Winners. Most of this support, continues to revolve around issues of growth and sustainability and focused on capacity building for the entrepreneur and their work. We introduced dedicated Level 2 Development Managers, improving how effectively we communicate the criteria of Level 2 Awards, and how well we can deliver the support that is appropriate for this stage in a social entrepreneurs' development. Not only is the Ventures team delivering support directly, but it is also developing an evolving pro bono network.

UnLtd Ventures is continuing to explore potential partnerships with organisations that have experience in raising and distributing investment funds, which would complement UnLtd Ventures experience in sourcing and supporting entrepreneurs. The market place for investment in social enterprise and social entrepreneurs is evolving rapidly and Ventures remain committed to providing an innovative approach based on the experience of the wider organisation at Level 1 and Level 2.

In the coming year, Ventures will be looking at creating an Investment Readiness programme to help both selected Award Winners and other social entrepreneurs to access further capital to replicate and accelerate their growth plans. This will be a ground breaking programme for the social enterprise market place, and will seek to reduce the current clear inefficiencies for both funders and fundees, that will otherwise only get worse as the market place expands. It is envisaged that UnLtd Ventures will spearhead this industry innovation, and it is intended that it will do so with key social enterprise partners so that the learning is shared, measured and disseminated across the entire UK social enterprise space.



Above: Jamie Wallace set up Walkit.com



Sarah Dodds

Sarah Dodds, Director of Ventures, tragically died in June 2008 following a cycling accident while on holiday in northern France. Her passion, commitment and sheer force of nature is sadly

missed by her colleagues, Award Winners with whom she worked tirelessly, and the wider social entrepreneur community. It is a measure of the respect with which Sarah was regarded, that the Sarah Dodds Enterprise Accelerator fund is being set up to commemorate her life and work. The fund will make small, targeted financial contributions, paired with human capital drawn from Sarah's professional network, to provide intensive capacity-building support to high-potential social ventures. The first such project is with Grant Lang of Mozzo, a fair trade and organic coffee company, who Sarah was actively supporting at the time of her death.

For more information please visit www.justgiving.com/rememberingsarahdodds

Our partners & funders



Photo by Matt Scandrett

RISE Programme

Refugee Integration Awards

Our RISE programme is funded by the European Refugee Fund Phase II – through the Home Office. The programme has enabled 75 refugee social entrepreneurs to develop their own community-based projects which have helped them to integrate into British society. We have seen the development of refugees into positive role models and community leaders and through their projects they have helped promote good social integration and community cohesion. We have fulfilled the overall project objective which was to “enable refugees to contribute to their own and the wider community and to achieve their full social, economic and political potential”.

RISE has set up in excess of 150 coaching and one-to-one support sessions led by two UnLtd Development Managers employed by the programme. We also saw more than 200 new volunteering opportunities created by this initiative and were delighted to be seen as a national model of good practice by the Home Office (now administered by the UK Border Agency – UKBA).

We were pleased that in May 2008 the European Refugee Fund confirmed that our work with refugees can continue through the new RISE Accelerator programme. This England wide scheme will support the development of 64 community-based projects led by refugees and will feature a refugee mentoring scheme, training programme and enterprise skills support seminar. Our research team have developed the unique Refugee Empowerment Measure (REM), to track the progression of the individual over the course of their Awards.



The Big Boost

Launched in November 2005, the Big Boost Awards programme was aimed at helping young individuals, aged 11-25, develop and participate in economically viable projects which would make a lasting difference to them and their communities in England. The Big Boost was funded by the Big Lottery Fund's Young People's Fund (Grants to Individuals) and was delivered in partnership by UnLtd, The Prince's Trust, Changemakers, and the Scarman Trust. The £10 million programme aimed to support around 12,000 young people over a period of two and a half years and focused in particular on disadvantaged young people.

The main objectives of the Big Boost were:

- Community benefit – assisting young people to make a positive contribution to the community
- Economic well-being – helping young people overcome economic barriers to achieve their potential
- Enjoying and achieving – young people getting the most out of life and increasing knowledge and skills for adulthood
- Staying safe – helping young people to be protected from harm or neglect
- Being healthy – helping young people to enjoy good physical and mental health and live a healthy lifestyle.

The programme came to an end in March 2008, having successfully supported 10,000 young people.

Our partners & funders

SEEDA

Continuing on its positive relationship with SEEDA and partners in the South East, UnLtd was contracted to lead on a two year transitional project employing two members of staff. Now concluding, some of the achievements include:

- Establishment of a regional social enterprise support organisation, Social Enterprise South East, as a Company Limited By Guarantee.
- Partnership with Business Link to deliver Office of the Third Sector objectives.
- A regional social enterprise conference.



Comic Relief

UnLtd Sport Relief Awards

UnLtd Sport Relief Awards provide opportunities for young people to bring communities together, to help them promote understanding and solve conflict through sport and recreational activities.

This UK wide funding programme is for 11-21 year olds, who are prepared to go the extra mile and use their passion for sport and other group activities to bring respect and understanding to their communities by setting up their own projects.

The UnLtd Sport Relief Awards are funded by Sport Relief, an initiative of Comic Relief, and delivered by UnLtd. The scheme will continue to run until March 2009.



The Guardian

The Guardian and UnLtd Green Living Awards

In May 2007 UnLtd launched a challenge to all Guardian readers in the UK who wanted to take action to improve the environment, whether through a local community recycling scheme, a high impact climate change project or to stimulate a local campaign.

UnLtd has already delivered a number of Awards to social entrepreneurs throughout the UK, including several through a programme at Glastonbury Festival.

We have supported a broad range of inspirational individuals who have developed a range of ideas from The Newspaper House, raising awareness of the waste created by the London free newspaper industry, to 'Food Up Front', a localised food growing project which has turned many unused front gardens into small allotments.

The Guardian have matched the value of UnLtd financial and non-financial support with a series of adverts, which have been published regularly since the beginning of the programme and have dedicated online space for the publicity to successful Awards.

The scheme will come to an end in March 2009.

See www.guardian.co.uk/environment/greenlivingawards

NESTA

The Big Green Challenge

Launched in October 2007, The Big Green Challenge is a £1 million prize fund designed to encourage and reward people working together. It challenges competitors to develop and implement new approaches that will lead towards a 60% reduction of CO2 emissions in their communities. The main aim of the competition is to encourage new approaches and solutions to climate change, which will hopefully be repeated across different communities to achieve larger reductions in CO2 emissions across a wider scale.

350 applications were received for the first stage of the competition, were whittled down to ten short listed projects which have one year to implement, measure and demonstrate their climate change efforts in their communities.

The Big Green Challenge is funded by NESTA and delivered in partnership with UnLtd and will run until October 2009.

See www.biggreenchallenge.org.uk





Local Enterprise Growth Initiative

UnLtd have developed a strong partnership with Leeds Local Enterprise Growth Initiative. The programme covers a core area of 37,000 people who are the most economically disadvantaged in Leeds with a wider eligible area covering ten electoral wards and a total of approximately 125,000 people. UnLtd and Leeds LEGI have partnered up in 'Sharing the Success', the Leeds' City Council programme to encourage entrepreneurship in Leeds most disadvantaged communities. The programme was developed to fund 75 new social entrepreneurs over three years with 25 Award Winners under 25. UnLtd will also work with the Local Enterprise Growth Initiative in Norwich in the coming year.

See www.neighbourhood.gov.uk/page.asp?id=1612

New Deal for Communities

New Deal for Communities (NDC) is a key programme in the Government's strategy to tackle multiple deprivation in the most disadvantaged neighbourhoods in the country, giving some of the poorest communities the resources to tackle their problems in an intensive and co-ordinated way. The problems of each NDC area are unique, but all the NDC partnerships are tackling five key themes of: poor job prospects; high levels of crime; educational under-achievement; poor health; and problems with housing and the physical environment. UnLtd is currently running programmes in a number of NDC areas across the UK – in New Cross Gate, Burngreave and Hartlepool – and we are reaching an even wider amount of people through a range of dedicated Awards schemes to each area. The schemes enable individuals to make a real difference in their local NDC community and create positive change.

See www.neighbourhood.gov.uk/page.asp?id=617

UnLtd India

UnLtd India continues to successfully grow the scale of its operations and impact in Mumbai, India. In September, it selected its second batch of investees, consisting of 23 high potential start-up social entrepreneurs, whose projects covered topics as varied as working to stop the exploitation of migrant workers, to improving agricultural productivity and livelihoods, to using sport to reduce school drop outs. This new batch takes UnLtd India's total number of investees to 33. The organisation has also taken on three new staff members and has recently announced that it will receive a three-year funding and support package from the ICICI Foundation, the foundation of India's second largest bank.

See www.unltdindia.org

Below: Nigel Dixon's Lets Get a Life Campaign is an inclusive community resource that focuses on promoting a safer, cleaner and greener place for us all to live.



Future plans

UnLtd will continue to run the Millennium Awards scheme across the UK. In addition, we will continue to maximise the opportunities for individuals to get involved in social entrepreneurship by running more programmes, developing more networks and engaging with more organisations.

UnLtd has also set out several priorities for 2008/09. We will:

- give dedicated attention to developing programmes working specifically with young people, older people, and with social entrepreneurs developing projects in the areas of environment and social cohesion.
- review our Level 1 scheme: as UnLtd's largest Awards scheme, the Level 1 programme is now five years into operation, and has recently been externally evaluated. We will review the reach, operation and delivery of the scheme, retaining the core objectives of supporting individuals to start up as social entrepreneurs.
- build on the early success of UnLtdWorld and collaborate with other agencies to provide the best resources possible online. UnLtd will also continue to build up its programme of face to face networks, pro bono support, relevant training and learning opportunities for Award Winners.
- develop our research base: continuing to examine statistical results, long term impact, and qualitative case studies, to help us understand social entrepreneurs and how they can best be helped. We will commence work on a series of externally resourced specific research programmes, and deliver the social entrepreneur aspects of the Third Sector Research Centre.
- research and improve our ability to reach people at the most critical points in the journey of social entrepreneurs, to promote and provide improved support for them.
- develop the range and quality of support we offer to high potential social entrepreneurs through external partnerships and advisers, and continue to pilot the Level 3 programme which offers support for up to three years. We will work in partnership with investment agencies and high potential social entrepreneurs, to prepare the entrepreneurs to be investment ready, and to ensure that social investment finance is available for the early stage, high risk phase.



Some of our specifically developed plans include:

Urban Grand Prix

In August 2008 UnLtd launched the Shoreditch Grand Prix in partnership with Thin Martian. The event saw 30 teams of social entrepreneurs racing children's tricycles around the streets of Shoreditch, London raising money for their projects and charities. We plan to raise sponsorship for a wider series of Grand Prix in cities around the UK.

See www.urbangrandprix.com

Young UnLtd

Since the hugely successful Big Boost programme we have been developing a number of unique and pioneering approaches to harness the creativity of today's youth to enable a movement of young social entrepreneurs to flourish.

The latest of these developments is the formation of Young UnLtd which aims to deliver a range of youth empowerment programmes dedicated to young people and youth-led innovation. With support from the DCSF, Vodafone and V we are looking forward to launching Big Challenge in November 2008, as well as developing a range of exciting initiatives with The Commission for Youth Social Enterprise. UnLtd was also delighted to receive major backing from the Big Lottery Fund to run a five year programme from 2009 which will allow us to work with partner agencies across the youth sector, to mainstream the approach of working with young people as leaders of new social value enterprises.



UnLtd and the Commission for Youth Social Enterprise (CYSE)

UnLtd is working with the Department for Children, Schools and Families (DCSF) to deliver a strategic CYPF grant until March 2011 to expand our work with young social entrepreneurs. The aim is to equip young people, aged 11-25 who are on the margins of society, with the skills and resources to make the transition to becoming social entrepreneurs, active citizens and community leaders. We will do this by working with the Commission for Youth Social Enterprise (CYSE), which will support and encourage young people to set up and sustain their own social enterprises through a variety of initiatives and events.



Big Challenge

Big Challenge, in partnership with Changemakers, will support young people to develop and deliver solutions that will tackle some of today's most pressing social issues. Big Challenge will run from November 2008 to March 2011 and will see young people coming up with ideas to tackle a particular issue or 'Challenge'. The aim of Big Challenge is to empower young people to be active in the decision making process and to build their confidence and skills in being active campaigners.

Big Challenge is an online competition where young people from ages 16 – 25 will submit their ideas to a website where they will be voted on by their peers and a Youth Leadership Team. The young people with the most votes will receive an intensive support package to enable them to put their ideas into practice. Big Challenge will be lead by a Youth Leadership Team who will be responsible for coming up with the Challenges to address as well as deciding the on the best ideas to support. The Youth Leadership Team come with a variety of skills and experiences from their own projects and are equipped with everything that they need to support more young activists in the community. There will be a new Youth Leadership Team for each new Challenge where previous teams will recruit new teams.

See www.bigchallenge.org.uk



SHINE: The Unconference for Social Entrepreneurs

May 2008 saw the first Unconference for Social Entrepreneurs, produced by UnLtd, Ashoka, The Hub and the School for Social Entrepreneurs. SHINE harnesses the creativity and energy of grass roots social entrepreneurs and increases the impact they can have in society.

The aim is to create a participative and collaborative environment in which social entrepreneurs, policy makers, funders and individuals can come together to find new solutions to real problems.

"There was such a great bunch of people at the event. It is always inspiring to get together with those passionately carving a path for social innovation. I experienced some renewed motivation to pursue a couple of projects that have been on the backburner for a while, just waiting to see the light of day."

Premasagar Rose, co-director of Dharmafly, a social web development company.

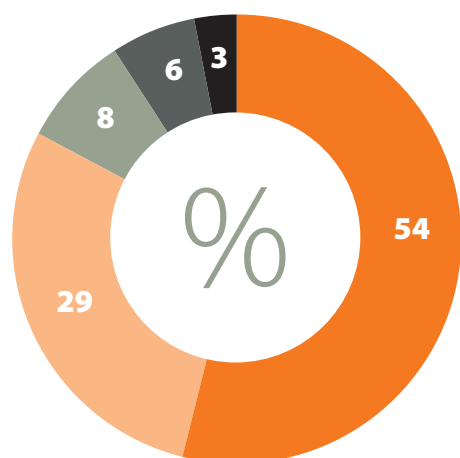
We are already working with production company Germination on making SHINE bigger and better in coming years, involving more people and capturing the collective talent of all those involved.

See www.shineunconference.com

Financial statements

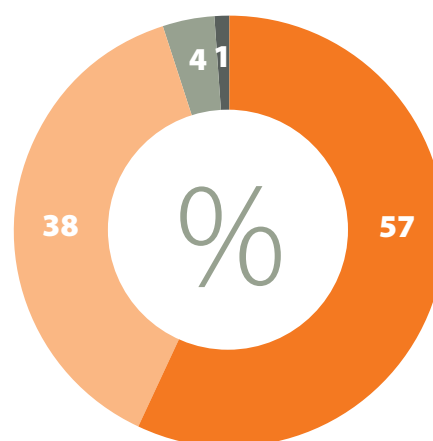
	2006-07	2007-08
INCOME		
Millennium Commission Endowment income	4,354,660	5,025,884
Millennium Commission - other	251,448	0
Statutory grants	690,204	557,271
Comic Relief	0	750,000
Big Lottery Fund	5,807,789	2,684,290
Other income	189,886	240,473
	<u>11,293,987</u>	<u>9,257,918</u>

EXPENDITURE		
Cost of generating funds	313,973	369,761
Awards	7,759,818	5,786,583
Costs of support to awardees	3,971,327	3,854,361
Governance	111,033	103,888
	<u>12,156,151</u>	<u>10,114,593</u>



INCOME 2007-08 £9,257,918

- Millennium Commission Endowment income
- Big Lottery Fund
- Comic Relief
- Statutory grants
- Other income

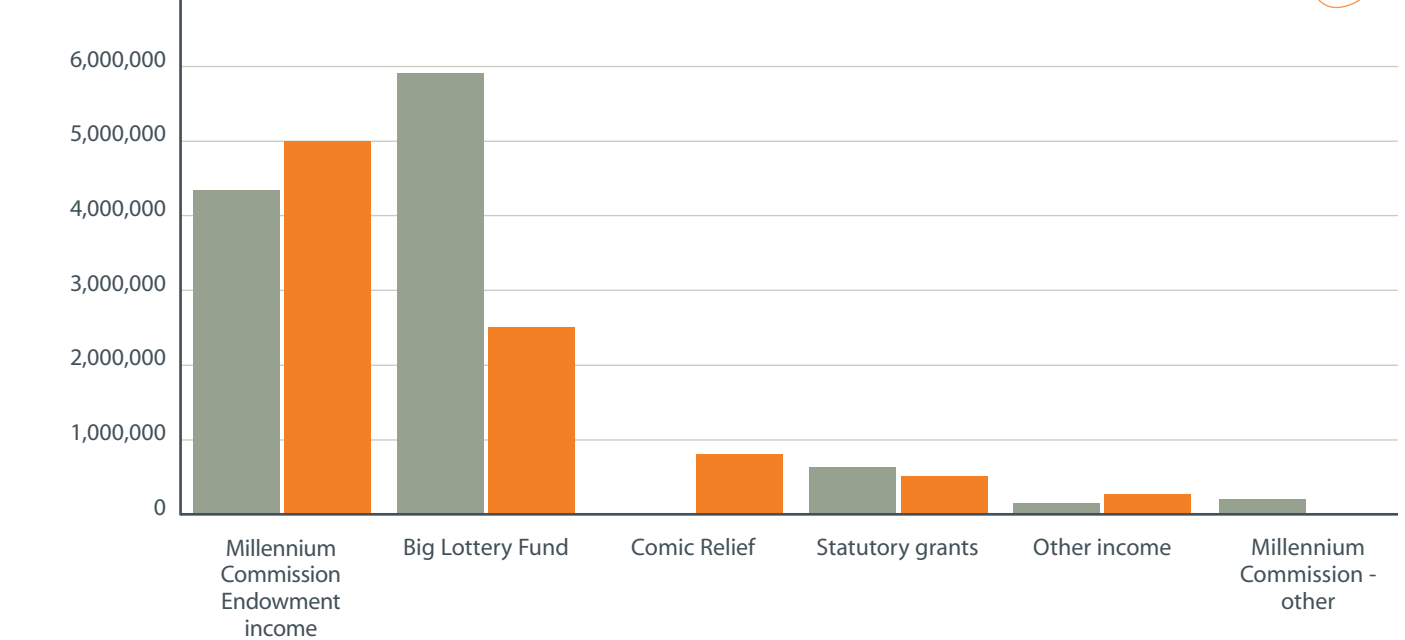


EXPENDITURE 2007-08 £10,114,593

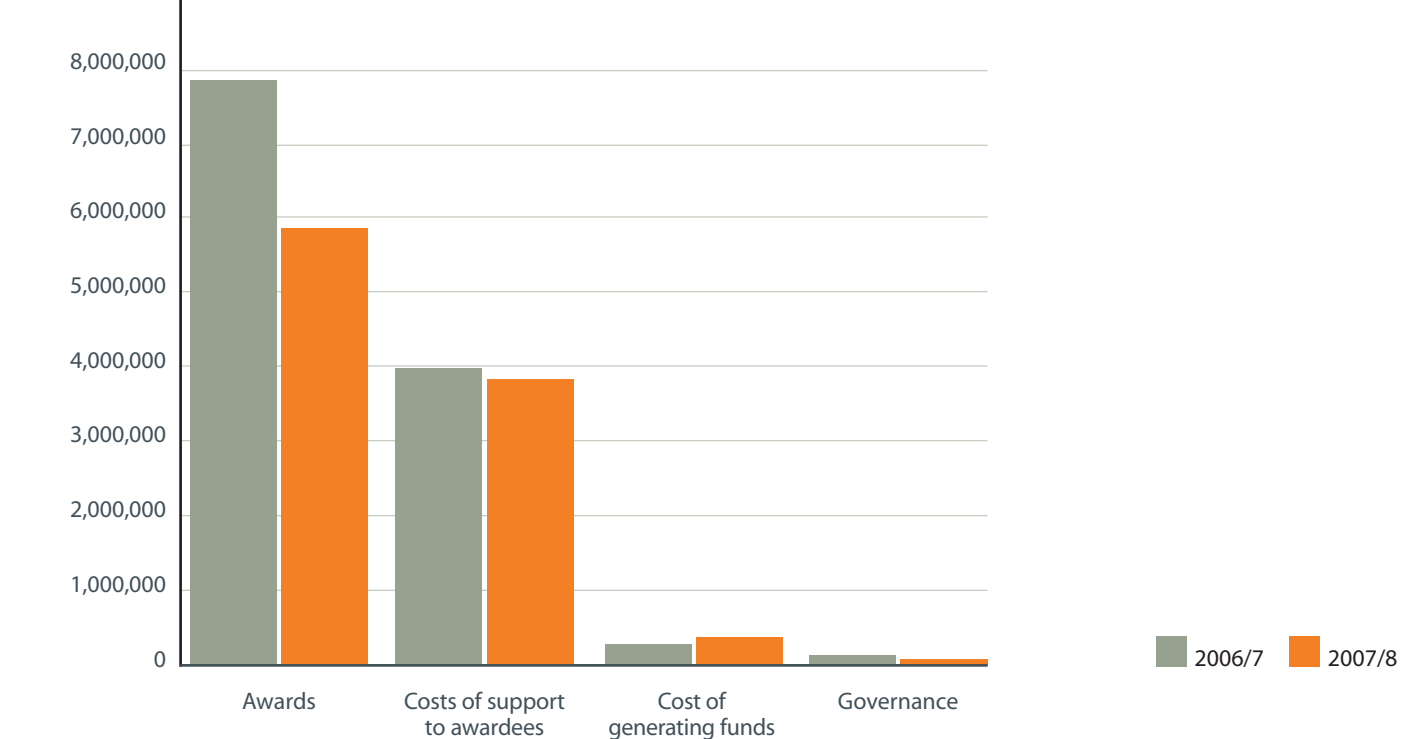
- Awards
- Costs of support to awardees
- Cost of generating funds
- Governance



Pounds Sterling **INCOME SOURCES • COMPARISON WITH PRIOR YEAR**



Pounds Sterling **EXPENDITURE • COMPARISON WITH PRIOR YEAR**



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